

What is the problem people have that you want to solve?	What is your business idea to solve it?	How much do you think people are willing to pay?	Who are the kinds of customers who might be interested in your business?
		Where and how would you sell?	How will you let people know about your business?
How would you be different from other businesses that solve the same problem?	What is your 3-second promise to customers?	What are some names options for your business?	