



ENTREPRENEURIAL MINDSET INVENTORY

Agency

- There are always consequences (positive or negative) for our choices and actions.
- I believe that you have to jump on opportunities that come your way.
- I have control over my choices.
- When something happens outside of my control, I know I can still control how I respond to it.

Future-Oriented

- I dream a lot about what the future might be like.
- When I don't know what will happen in the future, it's ok. I'll just do my best.
- When something bad happens, I don't point fingers or focus on what happened in the past.
- I feel most comfortable in life when I know where I'm headed.

Solution-Oriented

- When I notice a problem, I think about the ways it can be fixed.
- I don't get angry with the people or systems who cause problems for very long.
- It's easy for me to forgive things that happened in the past, especially when I can envision a solution.
- It drives me crazy when people complain and don't offer solutions.

Action-Oriented

- When I have ideas, I think about what I need to do to make them happen.
- I like doing things, not just thinking about them.
- I enjoy talking or thinking about ideas, but people who just *talk* and never *do* drive me crazy.
- When faced with a problem, I would rather jump in and start working on possible solutions than analyze, analyze, analyze.

Resourcefulness

- I feel like I can usually figure things out.
- It's ok if I don't have everything I need to get started. I can always work with what I have.
- I like to think of creative ways to repurpose things.
- I would say I'm a curious and open-minded person.



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Reliability

- I do what I promise I will do.
- My friends or relatives would describe me as having integrity.
- If I can't follow through on something, I always try to communicate in advance or as soon as I know.
- Trust is important to me, and it will keep me awake at night if I think I've let someone down.

Clarity

- People tell me I am good at communicating my ideas.
- I'm comfortable being myself when I'm in a group.
- Sometimes when people are not making sense, I can translate what I think they are saying in a way that makes it make sense to others.
- When I'm passionate about an idea, I share that excitement with others.

Experimentation

- If an idea, process, or habit isn't working anymore, I am not afraid to try something new.
- If something doesn't work out, I usually find another way to do it.
- When I share my ideas with people, I pay attention to the way they react as I'm speaking.
- It drives me crazy when people do the same things over and over again, even when it doesn't work.

Grit

- I am a hard worker.
- Setbacks don't discourage me to the point that I give up on something I care about.
- I tend to finish what I begin.
- My friends or relatives would describe me as determined.

What are your top three (or more) strengths in the entrepreneurial mindset?

What mindset gaps do you need to fill with team members when you tackle entrepreneurial projects?